

Maulana Azad College of Arts, Science & Commerce  
Dr. Rafiq Zakaria Campus, Rauza Baugh, Aurangabad.

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**Course Outcomes - BBA**

Subject	BBA	Class	BBA-F. Y
Paper No.	I	Title of the paper	Business Accountancy –I
Semester	FIRST		
CO 1:	Understand The Theoretical Framework Of Accounting And To Prepare Financial Statements.		
CO 2:	Explain And Determine Depreciation And Value Of Inventory		
CO 3:	Prepare Final Accounts For A Sole Trading Concern.		
CO 4:	Account For Hire Purchase Transactions.		
CO 5:	Prepare Royalty Accounts With Adjustments.		

Subject	BBA	Class	BBA-F. Y
Paper No.	II	Title of the paper	Management Perspective – I
Semester	FIRST		
CO 1:	To equip students with need and importance Management		
CO 2:	To make students familiar with concepts of business Management .		
CO 3:	To provide insights into the schools of Management thought		
CO 4:	To familiarize students with comparative study of Management & Administration.		
CO 5:	To provide indept knowledge towards the contributors of Management		

Subject	BBA	Class	BBA-F. Y
Paper No.	III	Title of the paper	Business Statistics
Semester	First		
CO 1:	Understand the concept and scope of statistics.		
CO 2:	Organize, manage and present data.		
CO 3:	Analyze statistical data using frequency distributions and cumulative frequency distributions.		
CO 4:	Analyze statistical data using measures of central tendency and dispersion.		
CO 5:	Solve problems related with matrices and determinants.		
Subject	BBA	Class	BBA-F. Y
Paper No.	IV	Title of the paper	I.T Fundamentals
Semester	First		
CO 1:	Understand computer codes and languages.		
CO 2:	Use effectively various tools in word processing.		
CO 3:	Prepare and design effective presentations.		
CO 4:	Understand and manage spread sheets.		
CO 5:	Prepare spread sheets for various business goals.		

Subject	BBA	Class	BBA-F. Y
Paper No.	V	Title of the paper	Human Comm. In Business
Semester	FIRST		
CO 1:	Understand the framework of communication.		
CO 2:	Draft various types of correspondence letters.		
CO 3:	Gain knowledge about computer networks.		
CO 4:	Acquire skills necessary for electronic communication.		
CO 5:	Manage emails, social networking and oral presentations.		

Subject	BBA	Class	BBA-F. Y
Paper No.	VI	Title of the paper	Business org.
Semester	First		
CO 1:	Describe the foundation and present status of Indian business.		
CO 2:	Understand various forms of business organisations.		
CO 3:	Understand the basic initial choice of business organisation.		
CO 4:	Gain knowledge about Business environment, Rationalization and combination of business.		
CO 5:	Comprehend functional areas of management.		

Subject	BBA	Class	BBA -F. Y
Paper No.	VII	Title of the paper	Business Accountancy - II
Semester	SECOND		
CO 1:	Describe Accounting principles and standards.		
CO 2:	Prepare final accounts of non trading concerns.		
CO 3:	Prepare branch accounts.		
CO 4:	Prepare departmental accounts		
CO 5:	Prepare consignment accounts.		

Subject	BBA	Class	BBA -F. Y
Paper No.	VIII	Title of the paper	Management Persp.-II
Semester	SECOND		
CO 1:	Describe the foundation and functions of Management		
CO 2:	Understand the first and foremost planning function of management		
CO 3:	Understand the organizing function, how organization is structured and work.		
CO 4:	Gain knowledge about leadership, motivation and control as important functions of management.		
CO 5:	Comprehend functional areas of management.		

Subject	BBA	Class	BBA -F. Y
Paper No.	IX	Title of the paper	Business Economics
Semester	SECOND		
CO 1:	Understand the fundamentals of business economics, its relevance and applications.		
CO 2:	Gain knowledge about the theory of Consumer behaviour.		
CO 3:	Measure elasticity of demand.		
CO 4:	Comprehend various market structures and business decisions based on them.		
CO 5:	Describe the factors of production and theories of factor pricing.		

Subject	BBA	Class	BBA-F. Y
Paper No.	X	Title of the paper	Environmental Awareness
Semester	SECOND		
CO 1:	To equip students with fundamentals environment		
CO 2:	To provide students' knowledge of layers of environment and inculcate an analytical approach to the subject matter.		
CO 3:	To arouse the student's interest by showing the relevance environment towards management		
CO 4:	To apply economic reasoning to solve business problems.		
CO 5:	To help students know the value of environment in our lives		

Subject	BBA	Class	BBA-F. Y
Paper No.	XI	Title of the paper	Administrative Practices
Semester	SECOND		
CO 1:	To understand the admin part of organization		
CO 2:	To understand Role and responsibilities of shareholder		
CO 3:	To understand Role and duties of company secretary		
CO 4:	To understand Concept of minutes, motion, meeting , Notices		
CO 5:	To make student acquaint with the administration culture		

Subject	BBA	Class	BBA-F. Y
Paper No.	XII	Title of the paper	IT Application in Busi
Semester	SECOND		
CO 1:	Understand computer codes and languages.		
CO 2:	Use effectively various tools in word processing.		
CO 3:	Prepare and design effective presentations.		
CO 4:	Understand and manage spread sheets.		
CO 5:	Prepare spread sheets for various business goals.		

Subject	BBA	Class	BBA-S. Y
Paper No.	XIII	Title of the paper	Cost accounting - I
Semester	Third		
CO 1:	Understand the concept of cost and cost accounting.		
CO 2:	Classify costs on various bases and understand concepts of Cost unit, cost drivers and cost centres.		
CO 3:	Understand the idea and meaning of material control with pricing methods		
CO 4:	Identify the importance of labour cost control and determine the labour cost.		
CO 5:	Carry primary distribution and secondary distribution of Overhead costs		

Subject	BBA	Class	BBA-S. Y
Paper No.	XIV	Title of the paper	Management Perspective - III
Semester	Third		
CO 1:	To equip students with basics of material management. To enable them understand the methods and techniques of handling material		
CO 2:	To equip students with basics of Production management. To enable them understand the methods and techniques of production process.		
CO 3:	To equip students with basics of marketing management. To enable them understand the methods and techniques of managing sales and advertising		
CO 4:	To equip students with basics of manpower planning . To enable them understand the methods and techniques of managing people.		
CO 5:	To equip students with basics of HR management. To enable them understand the methods of calculating bonus, incentives fringe benefits		

Subject	BBA	Class	BBA-S. Y
Paper No.	XV	Title of the paper	Environmental Awareness -II
Semester	Third		
CO 1:	To equip students with fundamentals environment		
CO 2:	To provide students' knowledge of layers of environment and inculcate an analytical approach to the subject matter.		
CO 3:	To arouse the students interest by showing the relevance environment,population,mortality, natality rate, Environmental assessment impact		
CO 4:	To apply economic reasoning to solve business problems.		
CO 5:	To help students know the value of environment in our lives		

Subject	BBA	Class	BBA-S. Y
Paper No.	XVI	Title of the paper	Business Law-I
Semester	Third		
CO 1:	to get the basic knowledge of the Law and broad knowledge of the business law in management		
CO 2:	The various Acts of Business law in indian context and carrying foreign trade		
CO 3:	The basic knowledge of the contract act with its valid elements pertaining to business		
CO 4:	To understand the acts pertaining to sale of goods		
CO 5:	Basic knowledge of companies act		

Subject	BBA	Class	BBA-S. Y
Paper No.	XVII	Title of the paper	Entrepreneurship Development
Semester	Third		
CO 1:	Understand the concept and theories of entrepreneurship.		
CO 2:	Identify the skills and qualities of a successful entrepreneur.		
CO 3:	Understand the barriers of entrepreneurship, Design market research plan.		
CO 4:	Understand the concept and relevance of EDPs. And rural entrepreneurship		
CO 5:	Acquaint with new trends in entrepreneurship and Understand the role of innovation and incubation centres. Identify various types of entrepreneurs based on case studies		

Subject	BBA	Class	BBA-S. Y
Paper No.	XVIII	Title of the paper	Human Factor in Business
Semester	Third		
CO 1:	Describe steps to manage organizational change and development in various contexts and settings.		
CO 2:	Choose methods to enhance employee productivity in different workplace situations.		
CO 3:	Point out the effectiveness of teams, groups and leaders.		
CO 4:	Apply the individual behavior concepts for making people related decisions at workplace.		
CO 5:	On successful completion of the course the students shall be able to:  Explain the influence of individual behavior, group behavior and structure in improving organizationaleffectiveness.		

Subject	BBA	Class	BBA-S. Y
Paper No.	XIX	Title of the paper	Cost Accounting -II
Semester	FOURTH		
CO 1:	Prepare cost sheet and tenders.		
CO 2:	Prepare Process accounts with normal and abnormal gain/losses.		
CO 3:	Prepare Contract accounts.		
CO 4:	Solve operation costing problems.		
CO 5:	Reconcile financial and Cost accounts.		

Subject	BBA	Class	BBA-S. Y
Paper No.	XX	Title of the paper	Management Perspective – IV
Semester	FOURTH		
CO 1:	Understand the concept and need of financial management.		
CO 2:	Determine Cost of Capital		
CO 3:	Learn the meaning of Capital structure and factors influencing capital structure.		
CO 4:	Determine degree of leverages at different levels of profitability.		
CO 5:	Understand the concept of working capital.		
	Highlight the implications of various dividend policies.		

Subject	BBA	Class	BBA-S. Y
Paper No.	XXI	Title of the paper	Business Law – II
Semester	FOURTH		
CO 1:	On successful completion of the course the students shall be able to: Identify the necessary characteristics of different laws pertaining to Industrial Relations, Industrial Disputes and Resolutions.		
CO 2:	Understand Factories Act		
CO 3:	Discuss the nature of trade unions and their role in the organization		
CO 4:	Students are able to understand environmental protection act		
CO 5:	Analyze the difference between different laws prevailing in industrial scenario.		

Subject	BBA	Class	BBA-S. Y
Paper No.	XXII	Title of the paper	Operation Research
Semester	Fourth		
CO 1:	To understand the concept and phases of operation research.		
CO 2:	Formulate and solve problems as networks and graphs.		
CO 3:	Develop linear programming models for shortest path		
CO 4:	Solve the Transshipment problems		
CO 5:	Solve the problems using special algorithms		



Subject	BBA	Class	BBA-S. Y
Paper No.	XXIII	Title of the paper	I.T App. In Business - II
Semester	FOURTH		
CO 1:	Understand the fundamentals of C Language.		
CO 2:	Make use of operators, expressions.		
CO 3:	Make decisions in C Language.		
CO 4:	Understand and use Loops		
CO 5:	Describe and handle arrays and strings		

Subject	BBA	Class	BBA-S. Y
Paper No.	XXIV	Title of the paper	Org. Effec. & Change
Semester	FOURTH		
CO 1:	Explain the influence of individual behavior, group behavior and structure in improving organizationaleffectiveness.		
CO 2:	Choose methods to enhance employee productivity in different workplace situations.		
CO 3:	Point out the effectiveness ofteams, groups and leaders.		
CO 4:	Apply the individual behavior concepts for making people related decisions at workplace.		
CO 5:	Choose methods to enhance employee productivity and develop the organization		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXV	Title of the paper	Management Accounting
Semester	Fifth		
CO 1:	Understand thoroughly the conceptual framework of Management Accounting; identification of differences between different forms of accounting—Financial, Cost and Management		
CO 2:	Apply tools of financial statement analysis.		
CO 3:	Classify and calculate ratios.		
CO 4:	Prepare Fund flow statement		
CO 5:	Prepare Cash flow statement		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXVI	Title of the paper	Management Perspective – V
Semester	Fifth		
CO 1:	Understand an organisation's decision making process and how they might impact on management practices.		
CO 2:	Think about how to analyse STRESS on organisation in this respect		
CO 3:	Think about how to analyse inventory mgt.		
CO 4:	Helps to Develop the strategic management skills		
CO 5:	Helps the students to get overall knowledge on employees personality and psychological aspect		

Subject	BBA	Class	BBA -T. Y
Paper No.	XXVII	Title of the paper	Capital Market – I
Semester	Fifth		
CO 1:	Understand basics of Stock markets in India.		
CO 2:	Prepare accounts of electricity company		
CO 3:	Prepare insolvency accounts		
CO 4:	Understand Municipal Accounting		
CO 5:	Prepare records under Farm accounting.		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXVIII	Title of the paper	Inst. Asst to Business
Semester	Fifth		
CO 1:	<p>Aquaint students for Financial assistance through SFCs, SIDBI, Commercial Banks, KSIDC, KSSIC, IFCI;</p> <p>Non-financial assistance from DIC, SISI, EDI, SIDO, AWAKE, TCO, TECKSOK, KVIC; Financial incentives for SSI and Tax Concessions ; Industrial estates: role and types.</p>		
CO 2:	To understand how we get Success of small scale industries depends on well established institutional set up.		
CO 3:	Government gave adequate institutional support to meet requirements of rapidly expanding small scale industries to achieve success.		
CO 4:	The role of industrial institutions in promotion of small scale industries.		
CO 5:	Widening of Small scale industrial structure		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXIX	Title of the paper	Taxation Law – I
Semester	Fifth		
CO 1:	Understand the overall framework of indirect taxes in India.		
CO 2:	Gain knowledge about Central Excise		
CO 3:	Know the basic concepts of Customs Act and to compute the assessable value for charging customs duty.		
CO 4:	Understand the law relating to service Tax.		
CO 5:	Understand thoroughly the framework of M-VAT.		

Subject	BBA	Class	BBA -T. Y
Paper No.	XXX	Title of the paper	E-Business & Internet
Semester	Fifth		
CO 1:	Basic Knowledge of e- business and e- commerce and internet application in business		
CO 2:	E- Business Models, E-business Infrastructure, Selling and Marketing on the Web		
CO 3:	Web Server Hardware and Software, B2C and B2B strategies		
CO 4:	Virtual Communities, Web Portals, E-commerce Software, Payment systems		
CO 5:	Social Media, Security and User Experience.		

Subject	BBA	Class	BBA -T. Y
Paper No.	XXXI	Title of the paper	Auditing
Semester	SIXTH		
CO 1:	Understand principles of Auditing		
CO 2:	Comprehend the internal check system.		
CO 3:	Recognise the essence of vouching and verification.		
CO 4:	Understand the role of an auditor and prepare an audit report.		
CO 5:	Comprehend audit practices in computerized environments.		

Subject	BBA	Class	BBA -T. Y
Paper No.	XXXII	Title of the paper	Management Perspective – VI
Semester	SIXTH		
CO 1:	To make the students understand the corporate level perspective related to strategic decision making		
CO 2:	To understand concept of Just-in-time , ISO, kaizen, Kanban		
CO 3:	To make them understand concept of TOTAL QUALITY MANAGEMENT		
CO 4:	To develop skills how to handle and manage Risk – RISK MANAGEMENT		
CO 5:	To make them understand the modern concept of management related to the corporate world		

subject	BBA	Class	BBA -T. Y
Paper No.	XXXIII	Title of the paper	Capital Market - II
Semester	SIXTH		
CO 1:	Understand basics of Stock markets in India.		
CO 2:	Prepare accounts of electricity company		
CO 3:	Prepare insolvency accounts		
CO 4:	Understand Municipal Accounting		
CO 5:	Prepare records under Farm accounting.		

Academic Year	2021-2022	Class	BBA-T. Y
Paper No.	XXXIV	Title of the paper	Project
Semester	SIXTH		
CO 1:	To develop research acumen among students.		
CO 2:	To develop analytical skills among students.		
CO 3:	To help students apply management theories and functions in real life.		
CO 4:	To provide students with statistical insights.		
CO 5:	To equip students with essentials of field study.		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXXV	Title of the paper	Taxation Law - II
Semester	SIXTH		
CO 1:	Understand the basic concepts in the law of income tax and determine the residential status of different persons.		
CO 2:	Identify the five heads in which income is categorised and compute income under the heads 'Salaries'.		
CO 3:	Compute income under the head 'Profits and gains of business or profession', 'Capital gains'		
CO 4:	Compute income under the head of 'Income from House Property'		
CO 5:	Compute income from capital gains and 'Income from other sources'		

Subject	BBA	Class	BBA-T. Y
Paper No.	XXXVI	Title of the paper	Mgt. Support System
Semester	SIXTH		
CO 1:	Understand in detail the e-banking framework in India.		
CO 2:	Learn about the security in e-banking.		
CO 3:	Understand the concept of ERP and it's applications.		
CO 4:	Describe the role and development of DSSs in India.		
CO 5:	Inculcate the basics of Knowledge management and learn the KM cycle.		